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	Reference Checks/Telephone Conversation Notes
Name of Candidate	
Name of Caller	
Name of Reference	
Title	Organization
Date Called	Phone Number

Questions	Notes
1. How long have you known (Candidate Name)? In what capacity? How do/did you come in contact with him/her on the job? Could you briefly describe his/her strengths and weaknesses?	Known for how long? Capacity: Contact: Strengths: Weaknesses:
What is his/her leadership style? To what extent does (Candidate Name) seek advice from others in making decisions?	Leadership style: Degrees of participation:
3. How is (Candidate Name) perceived:A. By people within his her office?B. By the faculty?C. By the administration?D. By students?	A

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Questions	Notes
4. Would this person be better described as an "innovator" or a "fine tuner"?	Innovator Fine Tuner Give examples:
5. How would you assess his/her ability to retrieve data and generate reports?	
6. A. How do you assess the personal energy level of (Candidate Name)?B. Can he/she handle stress?C. Can he/she handle criticism?	A. Energy level: B. Handling stress: C. Handling criticism: Give examples:
7. How well does (Candidate Name) relate to the following groups:A. By the faculty?B. By the administration?C. Students?	A
8. What do you see as (Candidate's name)'s long term career plans?	

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9. Would you comment on (Candidate's Name)'s ability to attract and retain high quality people?	
Questions	Notes
10. How would you rate (Candidate Name) on:	
A. Loyalty?	A
B. Integrity?	В
C. Judgment?	C
D. As a team player?	D
E. As a communicator?	E
F. As an organizer?	F
11. A. Why you do think (Candidate Name) wants the position of at ETSU?	A.
B. Is there any reason that you know of why this person wants to leave his/her present position?	B.
12. Is there anything about (Candidate Name) that you feel would cause another reference person to be cautious or hesitant about recommending him/her for this position?	

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13. Is there anything else you may want to add?	
14. Overall, would you recommend (Candidate Name) for the position of?	

Note: In case additional references are desired, the committee should contact the applicant for additional names. Or, if the committee desires to contact a certain person, prior approval should be obtained from the applicant.